

Plot No. 2, Knowledge Park-III, Greater Noida (U.P.) –201306

**POST GRADUATE DIPLOMA IN MANAGEMENT (2023-24)**  
**MID TERM EXAMINATION (TERM -1)**

Subject Name: **Management Concepts and Organisation Behaviour**

Time: **01.00 hrs**

Sub. Code: **PG11**

Max Marks: **20**

**Note:**

**Section A carries 5 marks: 5 questions of 1 mark each, Section B carries 15 marks having 4 questions (with one choice) of 5 marks each.**

**SECTION- A (All Questions are Compulsory)**

**Q. 1: (A).** Identify which function of the management of an organization is being described by the following statement: Requires management to look ahead and to establish objectives. A key objective of management is to add value to the business. **(CO1, L3)**

**Q. 1: (B).** Write down the significance of " S" in MARS model? **(CO2, L2)**

**Q. 1: (C).** Differentiate Cooperation and Coordination, based on your observations during club/ other group activity/ies? **(CO1, L3)**

**Q. 1: (D).** Briefly mention the process of assigning traits to people based on their membership in a social category. We assign people to one or more social categories based on easily observable information about them. A form of categorical thinking and a process to simplify our understanding of the world. They do not accurately describe every person in that social category. It is difficult to prevent the activation of this, but we can minimize the application of this type of information. **(CO2, L4)**

**Q. 1: (E).** Harry works for a big law firm. He is often confronted with challenging cases but manages to stay calm and does not stress out about it. He and his colleagues love to go bowling after work, and Harry is very good at it. Often, he wins, which makes him very happy, but he is just as happy when one of his colleagues takes the lead. Do you consider Harry as a good manager? Support your answer by mentioning the qualities / traits of a good Manager. **(CO1, L4)**

**SECTION- B (Attempt any Three)**

**Q. 2.** Why is globalization such an important aspect of organizational behaviour? In what ways could globalization influence your personal and working life? State the benefits and disadvantages of the same. **(CO1, L3)**

**Q. 3.** Watch the below mention picture carefully. Depict the same by applying management principles and its impact on organization behaviour. **(CO2, L5)**



**Q. 4.** “Management is a trinity of art, science and profession.” In the line of this statement, explain the nature of management as art, science and profession. **(CO1, L2)**

**Q. 5.** Let’s imagine that you are working as a HR Manager in an MNC in Noida and you have received a complaint from one of your employees Romil that he is earning Rs. 15,000 monthly less than his teammate Annika for the same work. What actions would you take to reduce this inequity and motivate Romil? **(CO3, L5)**